

# Lazarus House Ministries Annual Report FY19

2018 Drive for Dignity



Merrimack Valley Gas Crisis



2018 Hike for Hope



Government Shutdown

Purchase of St. Nicholas Residence



Sharing Our Bounty Gala 2018



Our Guests Make the Stepping Out Page

## STEPPING OUT

WNE.COM | STEPPING OUT EDITOR SONYA VARTABEDIAN | 978-946-2188 | svartabedian@eagletrib.com



Graduates and their instructors gather for a photo. The graduates in the front row are: Debra Mora, Juley Gonzales, Guadalupe Guzman, Clara Marroquin, and... ESOL classes run multiple times during the year and are required for proficiency.

Sunday Eagle Tribune

All of This  
Thanks to  
YOU!

# Jeff Hassel - Executive Director

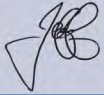
Dear Friends,

I step into this new role with feelings of amazement, awe and admiration, I am delighted to present to you, our friends and supporters, this year's Annual Report.

Last year saw tremendous growth in the volume of need in our community. Both the Merrimack Valley Gas Crisis and the longest shutdown in government history placed an added burden onto our neighbors, and thanks to you, we were able to address their immediate needs and once the crisis subsided, help them to recover.

I draw strength and inspiration from the fact that so many of our supporters and volunteers share our determination to help those most in need. Your belief in Lazarus House is humbling. With you standing alongside us we are able to continue adapting to emerging needs while remaining true to our original Mission; restoring dignity and self-respect to empower our materially poor and homeless neighbors.

For all that you are and all that you have done for our Guests – we are profoundly grateful.



## Guests Served One at a Time! Guest Services Statistics FY19

Guests shopped for

**81,744**

bags of groceries at our food pantry - a store-like setting where Guests choose their own food from stocked shelves.

Lazarus House

Shelter, a house with **41** beds and **6** cribs in **8** rooms

is where 140 men, women and children called home.

The Good Shepherd Soup Kitchen serves

**125-175**

meals per day at our breakfast and lunch sittings.

Every frigid night up to

**35**

street-homeless men, women and adult teens enjoy a warm bed and a loving welcome in our emergency overnight shelter.

Lazarus House celebrated

**65**

graduations from our work prep programs in ESOL, sewing, Spark L.E. cleaning and Culinary Arts.

**3,000+**

people were provided guidance and access to essential services (medical, legal, housing, employment).

Only and all because of **YOU!**

**50,246**

Thrift Store transactions occurred in FY19 – providing Guests with affordable access to warm clothing, school uniforms and household supplies.

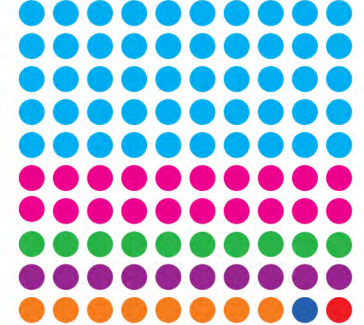
**ELEVEN**

families made the successful move from our 18-unit Capernaum Place transitional housing to independent living.

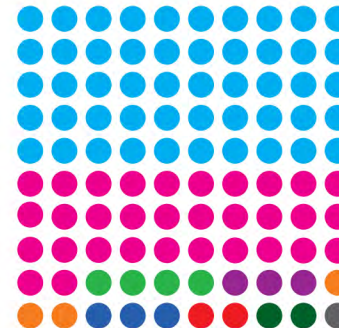
# Financial Summary

## Revenue by Source - \$9,134,038\*

- 50% In-Kind - \$4,610,589
- 20% Individuals - \$1,816,142
- 10% Foundations - \$903,813
- 10% Events - \$879,615
- 8% Social Enterprises - \$705,748
- 1% Organizations - \$104,118
- <1% Reserves - \$72,348
- <1% Other - \$41,665



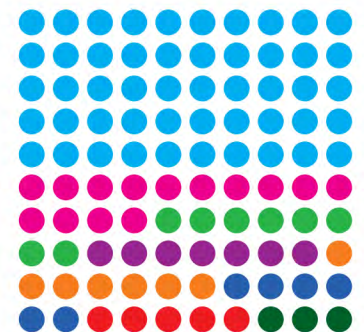
## Expenses by Type - \$9,134,038\*\*



- \$4,582,941 - In-Kind 50%
- \$2,909,542 - Payroll 32%
- \$361,827 - Insurance 4%
- \$318,936 - Development 3%
- \$276,208 - Professional Fees 3%
- \$255,057 - Guest Support 3%
- \$208,372 - Buildings 2%
- \$157,386 - Rent 2%
- \$63,769 - Admin 1%

## Expenses by Program - \$9,134,038\*\*

- 50% In-Kind - \$4,582,941
- 14% Housing - \$1,252,755
- 8% Development - \$745,311
- 7% Work Prep - \$686,143
- 7% Food Distribution - \$602,034
- 6% Administrative - \$565,878
- 5% Thrift Stores - \$460,407
- 3% Events - \$238,569



\*excludes donations for capital projects which were an additional \$303,000

\*\*excludes non-cash expenses of depreciation and interest

# The Lazarus House Board thanks you for making FY19 Possible!

## Board of Directors

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## Thanks to our Lazarus House Advisory Board for all they do to support our team and our Guests!

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Al Torrisi  
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Diane Walker  
Luis Yopez  
Charlie Zanazzi

The statistics and facts in this report happened one cherished Guest at a time. Your generosity allows us to serve the unique and sometimes complicated needs of each and every Guest. Thanks for caring and partnering with us.

